



Good - not just on
the surface!

“**Success
abilities** is a matter of adjusting one's
efforts to obstacles and one's
to a service needed by others”

[Henry Ford]

The FluidSystems GmbH & Co. KG has been serving the finishing markets as a special equipment supplier since as early as 1998. Our core competences? - the development and realisation of individual high-end production systems, always focussed on and implemented in accordance with the latest technical standards.

A prerequisite for these high standards is that our complete team is absolutely competent in providing practical and feasible solutions. In addition, close cooperation with our customers plays a very important role; our specialists can develop efficient and cost-effective processes only if they understand the needs and process cycles of our customers.

Our core competences are producing complex system solutions or integrating standard elements into individual systems. Our range of services extends to commissioning and maintenance. All this makes us a recognized and respected partner who operates throughout the world.

Furthermore, we also offer a wide range of high-quality products for the finishing industry from well-known manufacturers. In this aspect also, our customers benefit from our comprehensive expertise and quality of advice.

At all times our maxim applies: complex processes - intelligent solutions.

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Good - not just on
the surface!

The demand for high-quality, individual system solutions is integrated into our company mentality.

For us, implementing the specific requirements of our customers is not just paying lip service but the absolute basis of our success. We also understand that even the smallest element is essential for the correct functioning of the system as a whole. All components must operate together smoothly and efficiently in order to ensure the optimal process sequences. Only then have we reached our target.

In order to achieve perfect work results, it is necessary to have uncomplicated and clear internal structures as well as flat hierarchies and short decision-making processes.

In addition, we offer our employees the possibility to further develop their know-how in a technologically state-of-the-art environment.

Comprehensive product and process knowledge is necessary. It is our aim to offer you, as our customer, the maximum possible quality on a long-term basis regarding advice and service.

At all times in accordance with our maxim: complex processes - intelligent solutions.



Employees and values

Only those who look after their employees, surroundings and environment are in a position to operate sustainably.

Sustainability is one of the most important topics of our times. FluidSystems is committed to the principles of sustainable business.

Our relationships to our employees, suppliers and business partners are based on fairness and respect. On top of this, we support the protection of both the environment and resources and our daily business is geared to uphold these basic principles.

The systems developed by us ensure not only economy in our customers' process sequences. They also ensure a great deal more energy efficiency and eco-friendliness.

Additionally, we take our social responsibility seriously and, as actions speak louder than words, we provide training. It is clear to us that a sustainable quality

guarantee can only function by offering education and vocational training to staff.

We want our employees to feel comfortable in our company. This includes aspects such as job security, attractive work time schemes, a friendly atmosphere and the opportunity for each member of staff to be actively involved.

This type of business environment is important to us. If you want to promote a high standard of motivation, creativity and knowledge for the benefit of the customer, you have to first lay the necessary foundations.

True to our maxim: complex processes - intelligent solutions.





Knowing the industry,
understanding
the markets



Whenever high quality, reliable surface technology is required - look no further!

FluidSystems has a clear focus on the following industries and fields: manufacturing systems engineering, automotive industry, food industry, pharmaceutical industry, industrial protective coating and contract painting. We thus have detailed knowledge of the specific process sequences involved and can advise professionally.

We are therefore able to design and implement systems which are individually tailored to meet the respective requirements of the customer. Always low-maintenance, profitable, robust and uncomplicated in operation. Because these are desired criteria in all branches.

Whether you are a small decorating company or a well-known car manufacturer - FluidSystems has

experience in successfully realizing both small and large projects, thus enabling efficient and cost-effective working.

For example, for various renowned car manufacturers we were able to provide and install a supply of clear finish and affix electronic 2-component systems to the exit points.

In addition, the exit points of the PVC line were equipped with heat exchangers specially developed by us and the material supply system adapted accordingly. We also successfully implemented the coating of loading areas with polyurea in a car plant.

Here again: complex processes - intelligent solutions.

What we provide

Our portfolio of products and services is as comprehensive as our daily efforts: we work in order to keep your production running.



**Advice
and planning**



**Acquisition
and production**



**System building
and commissioning**



**Maintenance
and service**



**Fluid[®]
Systems**

**Complex processes -
intelligent solutions**





System building - your requirements, our solutions

Systems for surface technology are as individual as is their usage. A matter for the specialists.

Our experienced team of engineers and technicians is available for the planning and implementation of individual surface technology systems - with their special focus on industry and their expert knowledge of processes.

Our staff analyze the framework conditions and carry out a cost-benefit analysis - always involving the customer and taking into consideration the requirements of the customer, itemized in detail. What

results is a concept of the system as well as the compilation of the subcomponents. In this way we can achieve the absolute maximum of system efficiency.

Our range of services naturally also comprises the installation and commissioning of the surface technology system. Our specialists assemble the components, carry out the fine tuning and so ensure the smooth operation of the system. In addition, we also train the system operators on site.

Trading quality



Products of the highest technical quality - customized to meet your individual needs.

FluidSystems is your partner not only with regard to the development and realization of high quality systems for surface technology. We have also made a name as a specialist dealer for a wide range of top quality lead products. We are experts in the field of systems and equipment technology for surface coating.

We offer the complete range of products in the field of application technology: low pressure spray guns, electrostatic guns for the application of paint, spray guns for the high pressure range for spray dispersion respectively for the application of bead as well as

accessories. Besides standard products such as feed pumps and stirring devices, you will also find the latest products on the market in our programme.

If requested by the customer, we also integrate all standard products offered by our trading partners directly into the corresponding customer production lines.

Just ask us - we will gladly advise you as to the choice of devices which are most suitable for your requirements.





Strong
partnerships



We rely on established structures and intensive cooperation.

In order to meet our own personal standards of being a partner who offers all-round solutions in all areas, we rely on a well-structured network of partners.

Included in this network are suppliers, sub-contractors from specialist fields and test laboratories. These round off our range of services, handle production peaks or provide special solutions. Above all, our

customers benefit from the low procurement costs and short delivery times.

For over 15 years we have been a strong and reliable premium partner of the company GRACO. In addition, we work together closely with major producers such as Finishing Brands and SATA as well as many other partners.





Good business means good quality.



You're welcome

Good business goes hand in hand with comprehensive service.

Even the best devices and pumps in the surface technology and material conveyance industries have a defect at some time. We offer our customers a comprehensive repair service.

Service is carried out directly after clearance of the detailed estimate. Whatever the make and either on your premises or at our plant. This applies to all market-typical coating systems and adhesive systems.

Within the scope of individually agreed maintenance contracts, our service department is available to you around the clock. This applies in particular to the maintenance of whole systems. In addition, we

also offer theoretical and practical customer training as well as presentations at materials producers as a guest lecturer.

Also a part of our service portfolio is the carrying out of tests for the comparison of materials, site monitoring at the installation or the retrofitting of systems for surface technology.

A further part of our range of services is the provision of equipment solutions for preliminary tests. On top of that, you can, of course, have your own devices professionally serviced and repaired by us.



Planning and acting



Not only now but also in the future, we stand for perfectly smooth-running processes.

For the development of FluidSystems, our strategy of moderate growth has proved to be effective. This means that we will continue to trust in a conservative finance policy in the future. In this way, we provide our sub-contractors with a maximum of security. And it is exactly this upon which we place so much importance.

Moreover, this self-imposed restriction to a moderate growth gives us the necessary freedom to continue to devote our time more intensively to the personnel development. It is one of our most important company values, to create secure and long-term jobs. Because we know that our company owes its present success primarily to its staff.

All this requires experience, good communication between the employees as well as continuous further training.

It is one of our main strengths that we understand different technologies and applications and are able to adapt and combine them for our customers. This gives us a clear competitive edge over our competitors.

Not only keeping this position but improving it further puts us in the pole position. Our specific plan at the moment is to extend our portfolio and know-how to the food industry, the pharmaceutical industry as well as the cosmetics industry.



Complex processes -
intelligent solutions

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